



HM Government



UK Supplier Showcase

Boeing, St Louis

16 – 18th October 2018





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- This is a mock-up of the Product & Capability Offer that ADS will send to Boeing
- It is produced so that UK companies may see how the information they provide will be published.
- Boeing will distribute the product descriptions within their technology, engineering, supply chain management and program organisations so that decisions can be made to invite the UK suppliers to participate in the mission.
- Your information will be held by ADS and Boeing and not copied to other UK companies to maintain commercial confidentiality.
- You will be able to explain your offer in detail during the event on a one to one basis with Boeing and so IP sensitive information is not required at this stage.

Glossary of UK Projects

There are a number of UK Government backed projects and organisations that are supporting developments in UK technology and operational improvement; many are mentioned in this document:

Aerospace Technology Institute (ATI): A collaboration between Government and industry to create the UK's aerospace technology strategy and challenging the sector through £3.9 billion of secured R&T investment, to ensure the UK retains its global competitive position. The Institute's mission is to help the UK realise the opportunity available of capturing a valuable share of the growing global civil aviation market

Sharing in Growth (SiG): Set up in 2013 to deliver a £250M programme of intensive business transformation over four years to UK suppliers. By focussing on leadership, strategy, culture, skills and operational excellence, this ambitious and innovative programme is improving the global competitiveness of the UK supply chain.

21st Century Supply Chains (SC21): A change programme designed to accelerate the competitiveness of the aerospace & defence industry by raising the performance of its supply chains.

National Aerospace Technology Exploitation Program (NATEP): Supports companies in the aerospace supply chain to develop innovative technologies, working in collaboration with others and supported by higher tier companies



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HMG & Sons Ltd

Contact: Chris Gane
Title: Business Specialist
Email: chris.gane@mobile.trade.gov.uk
Cell: +44 7785 242444
Supplier Codes: ABC123



Department for
Business, Energy
& Industrial Strategy

BEIS Company PLC LTD

Contact: Bill Peterson
Title: Business Specialist
Email: bill.peterson@mobile.trade.gov.uk
Cell: +44 9 238 0141
Supplier Codes: ABC123

100 WORDS IN THIS SECTION ACME is the UK leg of Acme Group, based in Neverland with circa 750 employees. Its core activities as a site are design responsibilities for current programmes, R&T, Complex Composites, Centre of Excellence for Sheetmetal and Final Assembly. Acme is one of the leading players in the worldwide kazoo market for accordions. We offer the optimization of sound systems, thanks to our unique know-how and advanced design capabilities by designing and integrating all accordion major components (air inlet, keyboard, concertina and buttons). Committed to the complete life-cycle of its products, Acme is fully involved in supply and after-sales

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40 WORDS IN THIS SECTION This is a picture of our product showing this, that and the other which makes it go faster than others on the market because it has used clever stuff such as this and that



A plane (now not to do it!)



200 WORDS IN THIS SECTION has an increasingly vital role in stimulating the UK economy, working in partnership across Government and with business to deliver sustainable export and inward investment growth UKTI published its five-year Strategy, "Prosperity in a Changing World",4 in July 2006, which commits UKTI to be more customer focused, marketing led and performance driven. It remains relevant to today's economic climate, guiding the overall direction and focus of all we do. The eventual return to global growth will accelerate the trends that are reshaping the global economy – above all, fierce competition in our domestic and global markets. It is crucial that government policy not only offsets the risks to our competitiveness that come with a downturn, but ensures that we are in a stronger position to take advantage of the opportunities as the global economy returns to growth. UKTI has an increasingly vital role in stimulating the UK economy, working in partnership across

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